



## Case Study

### S.M. Lawrence

COMFORT  
SYSTEMS USA

DESIGN • BUILD • MAINTAIN • SINCE 1917

“In this business your reputation is everything. S.M. Lawrence/CSUSA is a solid partner that we are confident will do the job right.”

- Larry Rogers, RFW Construction

### Project Summary

#### Name

Trinity Marine Flood  
Reparations

#### Market

Industrial/Manufacturing

#### Location

Ashland City, Tennessee

## Trinity Marine Flood Reparations

### The Challenge

The Trinity Marine plant in Ashland City, Tennessee was in the midst of an emergency flood situation where water levels reached 10' in the building. All production was shut down. The owner needed the manpower and experience to respond quickly. Based on an existing relationship, they immediately contacted S.M. Lawrence to put their plant back online.



Trinity Marine Products, Inc. is committed to quality and superior customer service. Their six manufacturing facilities are located on inland waterways in the south and midwest, enabling rapid deliver to customers. They are continuously updating equipment, training their workforce, and enhancing production processes to ensure they continue to lead the industry.

### The Solution

The S.M. Lawrence Team:

- Worked long hours, 7 days a week, to put the plant back online. The plant was up and running within 47 days.
- For insurance purposes, photographed and documented every unit replaced.
- Replaced all switchgear, panel boards, disconnects, controls, starters, underground piping, process piping, HVAC, equipment and ductwork that was under water.

## Case Study



# Trinity Marine Flood Reparations



Trinity Marine Products manufactures dry cargo barges, including flat-deck and hopper barges that are used to transport a variety of products including grain, coal, and aggregates. Trinity Marine Products also manufactures tank barges that carry petroleum, fertilizer, ethanol, chemicals and other liquid cargoes.

## A Closer Look

S.M. Lawrence was awarded this 3.5MM job with general contractor RFW Construction based on a long-standing relationship with the owner. S.M. Lawrence was contracted to replace all damaged mechanical and electrical equipment that was affected by heavy flooding.

S.M. Lawrence worked long hours, 7 days a week to put the plant back online. The company was able to get the plant back up and running within 47 days. All switchgear, panel boards, disconnects, controls, starters, underground piping, process piping, HVAC equipment and ductwork that had been under water was replaced.

There was a composite effort from all S.M. Lawrence staff to maintain an effort to complete the project within the allotted timeframe. Due to the success with this project, S.M. Lawrence was contracted by the owner for an even bigger job in Caruthersville, Missouri.

Trinity Marine Product's has the tagline, "Dependability, Quality, Sustainability." It appears that Trinity Marine not only strives to provide these characteristics to their customers, but also expects the same for their partner - a standard that S.M. Lawrence/CSUSA has been able to meet repeatedly.

## Doing it Right Since 1917

### S.M. Lawrence



DESIGN • BUILD • MAINTAIN • SINCE 1917

### Contact us. We can help you.

Phone: 731-423-0112

[info@smlawrence.com](mailto:info@smlawrence.com)

[smlawrence.com](http://smlawrence.com)

Protected by copyright and trademark laws under U.S. and International law.

All rights reserved ©2013 Comfort Systems USA®

All other trademarks are the property of their respective owners