

Case Study



"We are a national engineering and construction firm that offers a full range of Plan-Design-Build services for projects all throughout the United States. We have had the opportunity to partner with S.M. Lawrence/CSUSA on several projects all over the country and have always been impressed with their ability to adapt and respond to the client's needs. Their commitments to providing quality work while adhering to tight schedules is unparalleled within this industry."

Hunter Garrett | Project Manager
H&M Construction

Project Summary

Name

Union University White Hall

Market

Higher Education

Location

Jackson, Tennessee

Union University White Hall

The Challenge

White Hall at Union University in Jackson, Tennessee needed to be fully operational by Fall Semester 2007. Union University needed an efficient and experienced mechanical partner. S.M. Lawrence, a Comfort Systems USA (CSUSA) company, was ready to help.



Thanks to a generous lead gift from Dr. and Mrs. Roy L. White, the University has now built a 63,000 square foot, three-story building on the West Campus that houses Union's biology, chemistry and nursing departments. This new building has already begun to touch the lives of thousands of Union students since the departments took up residence in 2007.

The Solution

The S.M. Lawrence Team:

- Not only finished on time, but beat the original schedule by two weeks.
- Adapted and responded to Union University's needs while providing unparalleled quality work on a tight schedule.
- Won this work based on long-standing relationship with General Contractor, H&M Construction.

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Union University White Hall



The science programs of Union University have created a remarkable record in preparing graduates for careers of scientific achievement and service. Indeed, since 1997, nearly every faculty-recommended health science student at Union has gained acceptance to medical school or professional graduate study.

A Closer Look

S.M. Lawrence engaged in this \$3.8MM project by competitively bidding its mechanical and plumbing services. The company was also recommended by the general contractor based on their previous work history. S.M. Lawrence joined forces with H&M Construction in May 2006 to begin construction on the new science building.

Union University presented a tight schedule because the building needed to be fully operational by the Fall Semester of 2007. S.M. Lawrence invested the required manpower to ensure the project was completed on time. The company was actually able to beat the original schedule by two weeks.

Doing it Right Since 1917

S.M. Lawrence

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Contact us. We can help you.

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